

# Manager Report of the 06.11.2018

Description	This Year (2018)			Last Year (2017)		
	Day	Month	Year	Day	Month	Year
Revenue gross Hotel	122 039,20	1 173 831,08	66 687 874,29	103 827,62	961 723,21	72 343 032,58
Revenue Rooms gross	38 191,20	535 395,50	25 468 421,91	31 734,54	450 625,06	28 323 614,11
Revenue F&B gross	76 457,50	563 376,50	36 873 295,04	65 731,40	449 580,24	39 568 605,62
Payments	89 901,60	1 292 950,98	67 837 850,77	181 552,68	1 014 306,91	73 317 061,23
Revenue net hotel	106 162,88	1 018 487,97	57 994 266,78	90 301,66	834 536,21	62 899 628,45
Revenue Rooms net	33 209,74	465 561,30	22 186 724,36	27 595,25	391 847,88	24 641 471,96
Revenue F&B net	65 586,18	482 895,93	31 679 441,25	56 570,73	386 307,51	34 004 628,88
Arrangement gross	5 455,89	7 044,68	7 561,88	5 289,09	6 008,33	7 534,88
Arrangement net	4 744,25	6 125,81	6 587,51	4 599,21	5 224,64	6 555,33
Arr. net - Comp	4.744,25	6.125,81	6.601,23	4.599,21	5.224,64	6.572,81
Arr. net - Comp/House	4 744,25	6 125,81	6 601,23	4 599,21	5 224,64	6 572,81
Revenue per Adult	10 169,93	8 266,42	10 575,31	10 382,76	7 397,87	10 070,02
Revenue per occupied Room	17 434,17	15 445,15	19 800,44	17 304,60	12 822,98	19 245,29
Revenue per available Room	6 423,12	10 296,76	11 322,22	5 464,61	8 436,17	12 282,35
Revenue Minibar gross	0,00	1 640,00	122 416,00	350,00	3 540,00	128 434,00
Revenue Minibar net	0,00	1 392,45	103 210,55	304,35	2 985,99	108 529,78
Revenue Misc. gross	7 390,50	73 419,08	223 741,35	6 011,68	57 977,91	322 378,85
Revenue Misc. net	7 366,96	68 638,29	224 890,63	5 831,33	53 394,84	144 997,83
% Occ. Rooms	36,84	66,67	57,18	31,58	65,79	63,82
Occupied Rooms	7	76	3368	6	75	3759
Occ. Rooms - Comp/House	7	76	3361	6	75	3749
Single occupied Double Rooms	2	12	491	2	22	426
Complimentary Rooms	0	0	7	0	0	10
House Use	0	0	0	0	0	0
OOO Rooms	0	0	0	0	0	0
OOS Rooms	0	1	92	1	1	106
Vacant Rooms	12	38	2522	13	39	2131
Total Rooms in Hotel	19	114	5890	19	114	5890
Guests Inhouse	13	153	6525	10	140	7366
Adults	12	142	6306	10	130	7184
Children	1	11	219	0	10	182
No. of Rooms frequent Guests	0	2	154	1	2	158
Arrival Rooms	3	39	1307	2	26	1428
Departure Rooms	1	38	1317	9	26	1437
Arrival Persons	4	80	2514	3	51	2769
Departure Persons	2	79	2531	16	52	2791
Reservations made today	5	35	1592	11	35	1858
Walk Ins	0	0	0	0	0	0
Cancellations for today	1	9	384	0	7	479
Cancellations made today	0	9	378	2	9	490
No Show Rooms	0	0	22	0	0	16
Day Use Rooms	0	0	14	0	0	6
Revenue Company	4 190,62	10 899,25	955 142,39	0,00	18 021,97	493 625,75
Rooms Company	1	2	160	0	3	93
Revenue Travel Agent	37 240,59	456 091,26	13 079 809,00	15 337,08	366 587,15	15 085 185,48

# Manager Report of the 06.11.2018

Description	This Year (2018)			Last Year (2017)		
	Day	Month	Year	Day	Month	Year
Rooms Travel Agent	6	54	1568	3	48	1 820
Revenue Source	0,00	170 482,32	14 624 135,40	17 566,73	214 326,17	14 844 014,37
Rooms Source	0	18	1 446	2	25	1 474
Revenue Individual	0,00	151 301,42	4 233 271,08	8 151,65	39 155,81	4 604 578,25
Rooms Individual	0	15	412	1	5	464
Revenue Booker	0,00	6 708,63	710 815,62	0,00	18 021,97	1 237 916,70
Rooms Booker	0	1	88	0	3	162
Arrival Rooms tomorrow	3					
Departure Rooms tomorrow	3					
<b>Only Definitive</b>						
Occupancy tomorrow %	36,84			31,58		
Occupancy next 7 Days %	31,58			36,09		
Occupancy next 4 Weeks %	35,34			42,86		
Occupancy until end of Month %	37,06			40,13		
Occupancy until end of Year %	41,34			50,81		